At the age of thirteen, Larry Theodore began his own landscaping business when he entered the entrepreneurial world. Having learned the values of good work ethic from his grandfather, Larry’s positive attributes carried with him. It was at the age of twenty-nine when Larry craved a new challenge and realized his talent as a skilled salesman. After choosing to enter the real estate industry, he partnered with Century 21 where he has now been for over thirty years.

Based in the Nassau County area, Larry focuses himself specifically in Farmingdale. Concentrating in this area, Larry has developed an unparalleled knowledge and expertise on the local inventory and market. During his first few years, Larry found himself going from door-to-door introducing himself and building networks with homeowners. Now, that same persistence is what sets his daily routine as he makes himself available around the clock for clients.

“I recognize that my clients are undertaking one of the biggest and most intense transactions of their life. Through my empathic, attentive and personalized approach, I am with my clients every step of the way.”

Larry has been nominated as 2016’s #1 Century 21 Agent Worldwide in the New York Region. His passion and dedication has even been recognized in Top Agent Magazine, the premier real estate publication.

Larry prides himself in offering a stress-free, transactional process where he remains a resource even after clients close on a property. Within the community, Larry’s “For Sale” signs are easily recognizable and placed on yards exposing any newly listed properties.

Always keeping in mind the others, Larry spreads the joy of the holiday season by sending out over 5,000 cards and magnet calendars. On the Fourth of July, he even places American Flags on the lawns of homeowners in Farmingdale.

When Larry isn’t selling homes, he enjoys spending time with his wife, Patricia, who is also a licensed realtor. Together, the two dedicate their time to fixing up and renovating their 250-year-old-farmhouse. As far as the future of Larry’s business, he will continue doing what he loves, performing over one hundred sales a year on average.

For more information on Larry Theodore, visit LarryTheodore.com, call 516.293.2323 or email him at ltheodore@c21amhomes.com.